# TA-YUAN COGENERATION CORP.

# INVESTOR CONFERENCE

2024.03.27

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大園汽電共生股份有限公司 TA-YUAN COGEN CO., LTD.



大園汽電共生股份有限公司

TA-YUAN COGEN CO., LTD.

## **Presentation Content**

1.Company Profile

2. Financial Summary

**3.Business Operation Overview** 

**4.**Future Development Strategies



# Disclaimer

- TA-YUAN COGENERATION CORP. (the "Company") does not release any financial forecast. However, the description involving the Company's opinions on its future operation and industrial development in respect of the company's finance, business and Q&A made in this presentation could be different from the future actual results because of known and unknown risks and uncertainties.
- The future development strategies in this presentation reflects the Company's development strategies on the future to this day. The Company will not be responsible to send reminders or make updates for any future change or adjustment.
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# 1.Company Profile



#### Company basic information

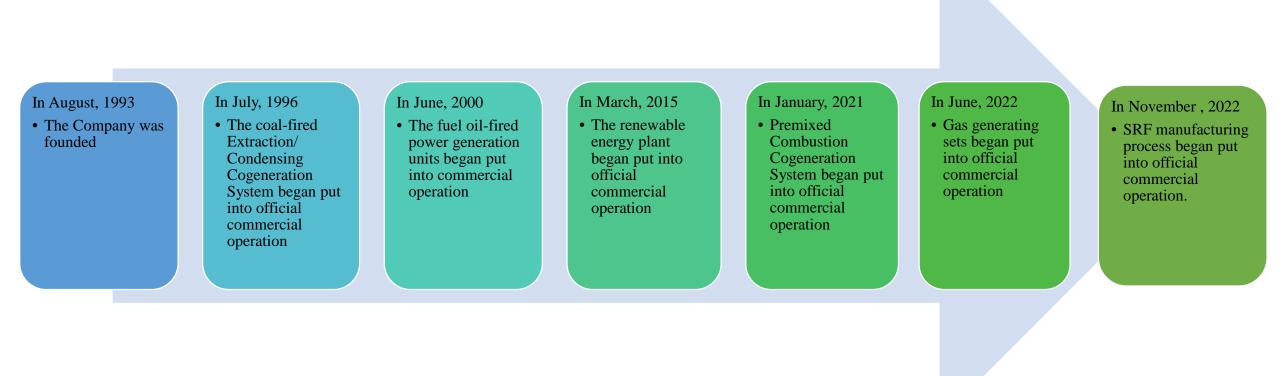
#### TA-YUAN COGENERATION CORP.

- ◆Date of establishment : August 1993
- ◆Date of TPEx listing : May 2001 (code:8931)
- ◆Capital : NT\$1.22 billion
- ◆Main business : Steam and Electricity Co-generation `

Industrial Waste Disposing



#### Development track



#### Future overview







#### In 2024 Q2

• The construction of SRF reception and feeding system will be completed.

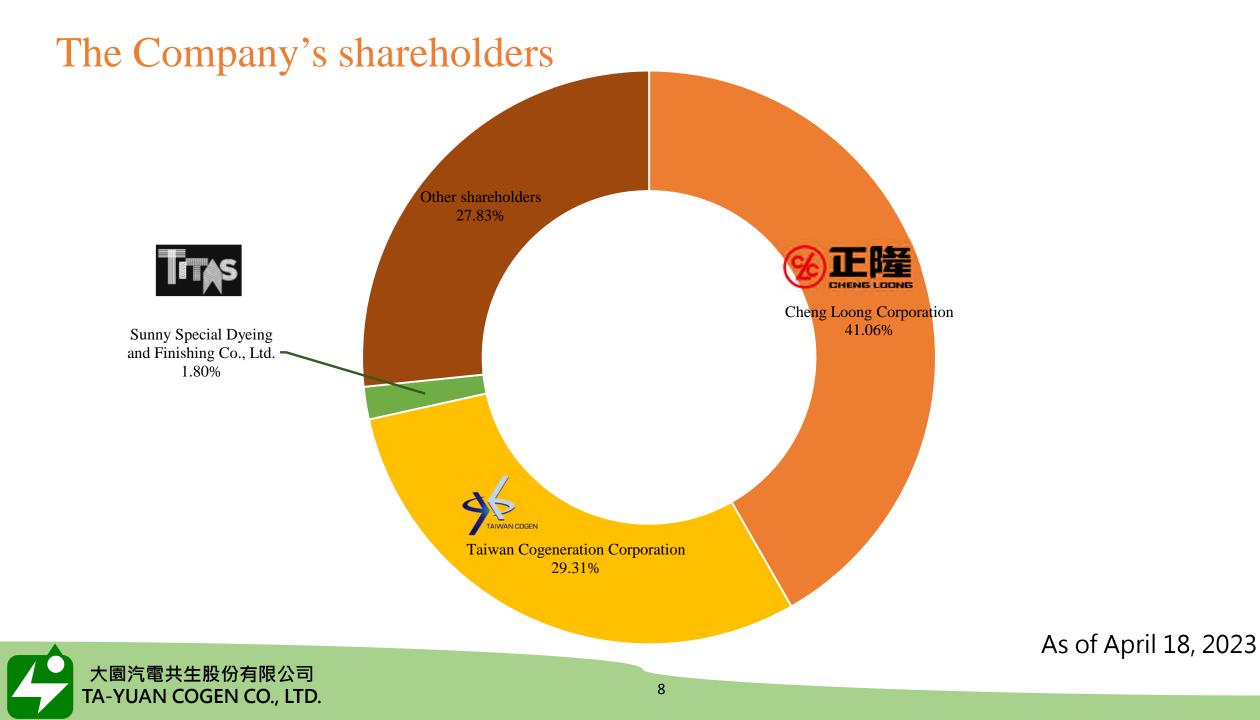
#### 2024

• Premixed Combustion Cogeneration System will use 100% renewable fuel.

#### 2025

- Put the Gas Turbine Cogeneration System into commercial operation.
- Decommissioning of the coal-fired Extraction/Condensing Cogeneration System.







# 2. Financial Summary



大園汽電共生股份有限公司 TA-YUAN COGEN CO., LTD.

#### **Consolidated Income Statement**

Thousands of New Taiwan Dollars

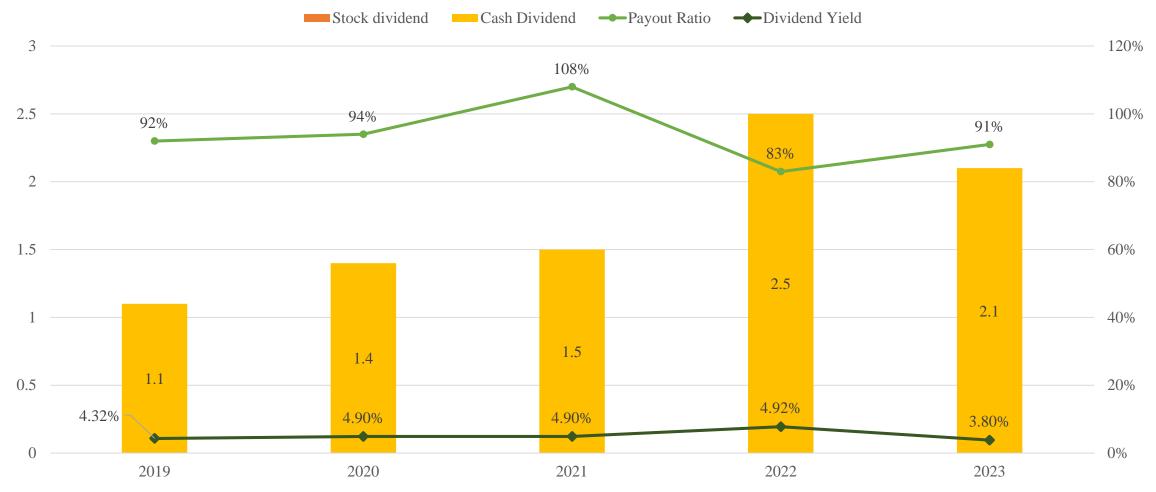
|                                      | 2023 % 2022 |      | %           | 2023vs 2022 |           |       |
|--------------------------------------|-------------|------|-------------|-------------|-----------|-------|
|                                      |             |      |             |             | Diff      | %     |
| OPERATING REVENUE                    | 2,717,008   | 100  | 2,861,008   | 100         | (144,000) | (5)   |
| OPERATING COSTS                      | (2,180,099) | (80) | (2,258,982) | (79)        | 78,883    | (3)   |
| GROSS PROFIT                         | 536,909     | 20   | 602,026     | 21          | (65,117)  | (11)  |
| OPERATING EXPENSES                   | (168,267)   | (6)  | (165,051)   | (6)         | (3,216)   | 2     |
| PROFIT FROM OPERATIONS               | 368,642     | 14   | 436,975     | 15          | (68,333)  | (16)  |
| NON-OPERATING INCOME AND<br>EXPENSES | (15,990)    | (1)  | 5,047       | 0           | (21,037)  | (417) |
| PROFIT BEFORE INCOME TAX             | 352,652     | 13   | 442,022     | 15          | (89,370)  | (20)  |
| INCOME TAX EXPENSE                   | (69,312)    | (3)  | (73,953)    | (3)         | 4,641     | (6)   |
| NET PROFIT                           | 283,340     | 10   | 368,069     | 13          | (84,729)  | (23)  |
| OTHER COMPREHENSIVE INCOME<br>(LOSS) | 16,536      | 1    | (51,506)    | (2)         | 68,042    | (132) |
| TOTAL COMPREHENSIVE INCOME           | 299,876     | 11   | 316,563     | 11          | (16,687)  | (5)   |
| EPS                                  | 2.32        |      | 3.01        |             |           |       |

#### Financial structure and Profitability

|               | Analysis Item   | 2023   | 2022   | 2021   |
|---------------|---|--------|--------|--------|
| Financial     | Debt ratio (%)  | 52.47  | 51.13  | 53.71  |
| structure     | Ratio of long-term capital to property, plant and equipment (%) | 124.67 | 122.22 | 144.44 |
| Profitability | Asset return ratio (%)  | 6.84   | 8.77   | 4.20   |
|               | Return on shareholders' equity (%)                              | 13.03  | 17.44  | 8.45   |
|               | Ratio of profit from operations<br>to paid-in capital (%)       | 30.15  | 35.74  | 18.76  |
|               | Ratio of net profit before tax to paid-in capital (%)           | 28.85  | 36.16  | 17.38  |
|               | Net profit ratio (%)  | 10.43  | 12.87  | 8.53   |
|               | EPS   | 2.32   | 3.01   | 1.39   |



#### Dividend



Note: The appropriation of earnings for 2022 was approved by the board of directors on March 5, but has not been approved by the shareholders' meeting.





# **3.Business Operation Overview**



大園汽電共生股份有限公司 TA-YUAN COGEN CO., LTD. Percentage of sale and sale volume

TA-YUAN COGEN CO., LTD.



#### Market Share

Unit: MW

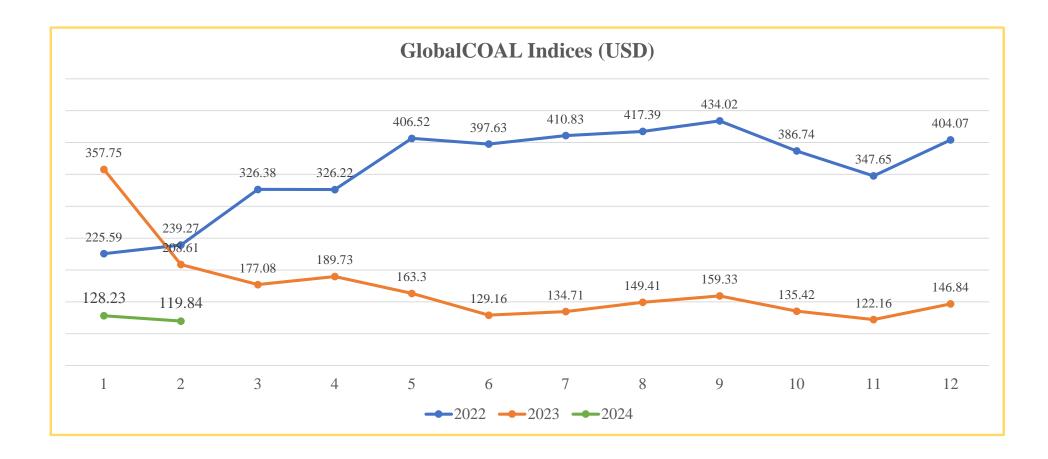
|                                       | <b>Capacity share of cogeneration</b><br><b>market installations</b> |                           |                     | 202                   | .021 2022             |                      |                         | 2023        |                          |                       |
|---------------------------------------|--|---------------------------|---------------------|-----------------------|-----------------------|----------------------|-------------------------|-------------|--------------------------|-----------------------|
|                                       | Domestic cogeneration system   |                           | 6,53                | 36                    | 6,522                 |                      | 6,501                   |             |                          |                       |
|                                       | The Company  |                           | 82                  |                       | 8                     | 82                   |                         | 82          |                          |                       |
|                                       | Market Share   |                           | 1.25                | 5% 1.26%              |                       | 1.26%                |                         |             |                          |                       |
|                                       | Source: Bureau   | of Energy, M              | linistry            | y of Eq               | conoi                 | mic Aff              | airs and                | the (       | Company                  |                       |
| Market share of<br>waste disposal2022 |  | 2022Q3                    |                     | 2Q3                   | 202                   |                      | 3Q3                     |             |                          |                       |
| W CLOCC                               | usposai  |                           |                     |                       |                       |                      |                         |             |                          |                       |
| Weiste                                | : uisposai   | Amount<br>(tons)          | Mar<br>sha          |                       |                       | nount<br>ons)        | Marke<br>share          |             | Amount<br>(tons)         | Market<br>share       |
| C-03(                                 |  |                           |                     | ire                   | (te                   |                      |                         | ¢           |                          |                       |
|                                       | )1   | (tons)                    | sha                 | are<br>9%             | (te<br>4,             | ons)                 | share                   | ;<br>)      | (tons)                   | share                 |
| C-030                                 | )1<br>)4   | (tons)<br>6,134           | sha<br>1.79         | nre<br>9%<br>7%       | (te<br>4,<br>9,       | ons)<br>,680         | share<br>1.81%          | ;<br>)<br>) | (tons)<br>3,204          | share<br>1.33%        |
| C-030<br>D-150                        | )1<br>)4   | (tons)<br>6,134<br>12,565 | sha<br>1.79<br>6.67 | nre<br>9%<br>7%<br>1% | (te<br>4,<br>9,<br>6, | ons)<br>,680<br>,384 | share<br>1.81%<br>6.38% | ;<br>)<br>) | (tons)<br>3,204<br>8,028 | share   1.33%   6.69% |

Note 1: The market share is based on (the amount of waste received/the amount of joint declaration)

Note 2: Sludge contains R-0906 and R-0902; SRF contains D-0299, D-0803, D-0899. 大園汽電共生股份有限公司

TA-YUAN COGEN CO., LTD.

#### **Coal Price**

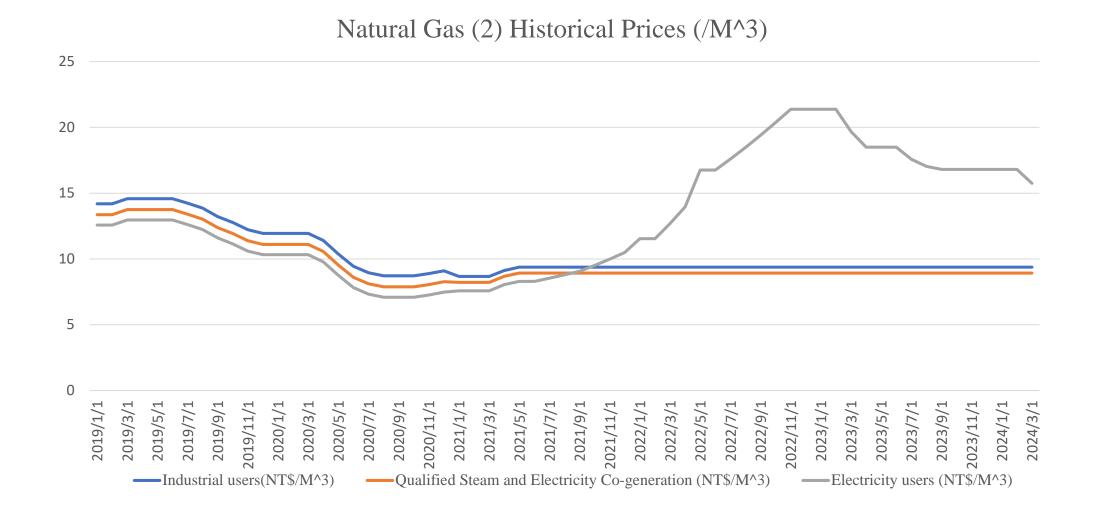




#### Natural Gas

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#### **Electricity Price**

| RATE SCHEDULES(Tax included) |   |                      |                               |                |   |                |        |                |        |
|------------------------------|---|----------------------|-------------------------------|----------------|---|----------------|--------|----------------|--------|
| Time of<br>Use Rate          |   |                      | Price from January 1,<br>2023 |                | Price from April 1,<br>September 28, and<br>November 1 2023 |                | Diff   |                |        |
|                              |   |                      | Summer                        | Non-<br>Summer | Summer  | Non-<br>Summer | Summer | Non-<br>Summer |        |
| Regular Contracted Demand    |   |                      | 223.60                        | 166.90         | 223.60  | 166.90         | -      | -              |        |
|                              | High<br>VoltageEnergy<br>ChargeSaturday | Peak Period          | 5.80                          |                | 7.03  | -              | 21.21% |                |        |
| High                         |   |                      | Partial-Peak                  | 3.63           | 3.40  | 4.39           | 4.11   | 20.94%         | 20.88% |
| Voltage                      |   | Charge               | Period                        | 1.78           | 1.65  | 2.04           | 1.89   | 14.61%         | 14.55% |
|                              |   | Sunday &Off-Peak day | Off-Peak Period               | 1.58           | 1.45  | 1.91           | 1.75   | 20.89%         | 20.69% |
|                              |   |                      |                               |                |   |                |        |                |        |
|                              | Regular Contracted Demand               |                      | 217.30                        | 160.60         | 217.30  | 160.60         | -      | -              |        |
| Extra                        |   | Monday To Friday     | Peak Period                   | 5.47           |   | 6.58           | -      | 20.29%         | -      |
| High<br>Voltage Energy       | Energy                                  |                      | Partial-Peak<br>Period        | 3.41           | 3.19  | 4.08           | 3.82   | 19.65%         | 19.75% |
| Tonugo                       | Charge                                  | Saturday             |                               | 1.73           | 1.60  | 1.98           | 1.83   | 14.45%         | 14.38% |
|                              | Sunday &Off-Peak day                    | Off-Peak Period      | 1.53                          | 1.39           | 1.83  | 1.66           | 19.61% | 19.42%         |        |

On 2023/4/1, Taipower adjusted the electricity price, and dyeing and finishing industry increased by half. The high-voltage and ultra-high-voltage electricity batch generation time electricity prices applicable from 2023/11/1. So far, no customers have applied

for changes. 大園汽電共生股份有限公司 TA-YUAN COGEN CO., LTD.



# 4. Future Development Strategies

大園汽電共生股份有限公司 TA-YUAN COGEN CO., LTD.

ESG Report introduces SASB standards and TCFD climate-related financial disclosures.



Take root in the business philosophy and corporate culture of "loyalty, sincerity, faith, and practice".



Plan and promote company-wide inventory of greenhouse gases in Category 3.



Promote ERP upgrades, Flow electronic sign-off and the introduction of knowledge management corporate culture.



Set the Gas Turbine Cogeneration System to reduce pollution and carbon emissions.



Carry out talent cultivation, reserve mainstream executives, and implement grassroots staff education.



## **Cogeneration Plant**

- Flexible scheduling of unit operation to cooperate with Taipower's Feed-in Tariff and Energy Trading Platform, maintaining high profitability.
- Optimize G2 equipment operation and maintenance capabilities and reduce repair costs.
- Make good use of G2 SRF reception and feeding system to increase the ratio of renewable fuel.
- Carry out pre-job training on GT gas unit operation and maintenance to ensure smooth operation.
- $\bigcirc$
- Execute the addition of Gas Turbine Cogeneration System project on schedule, on quality and on budget.
- $\bigotimes$
- Expand and increase electricity customers in industrial area and improve profitability.









## Renewable Energy Plant



Continue to improve the lean management of waste treatment plants and maintain A-level performance management goals.



SRF renewable fuel process optimization, and gradually increase SRF production capacity.



大園汽電共生股份有限公司

TA-YUAN COGEN CO., LTD.

Develop new customers and increase the volume of liquid waste treatment.

Start laboratory external inspection business.





## **Please Advise**

